



Annual Report 2018

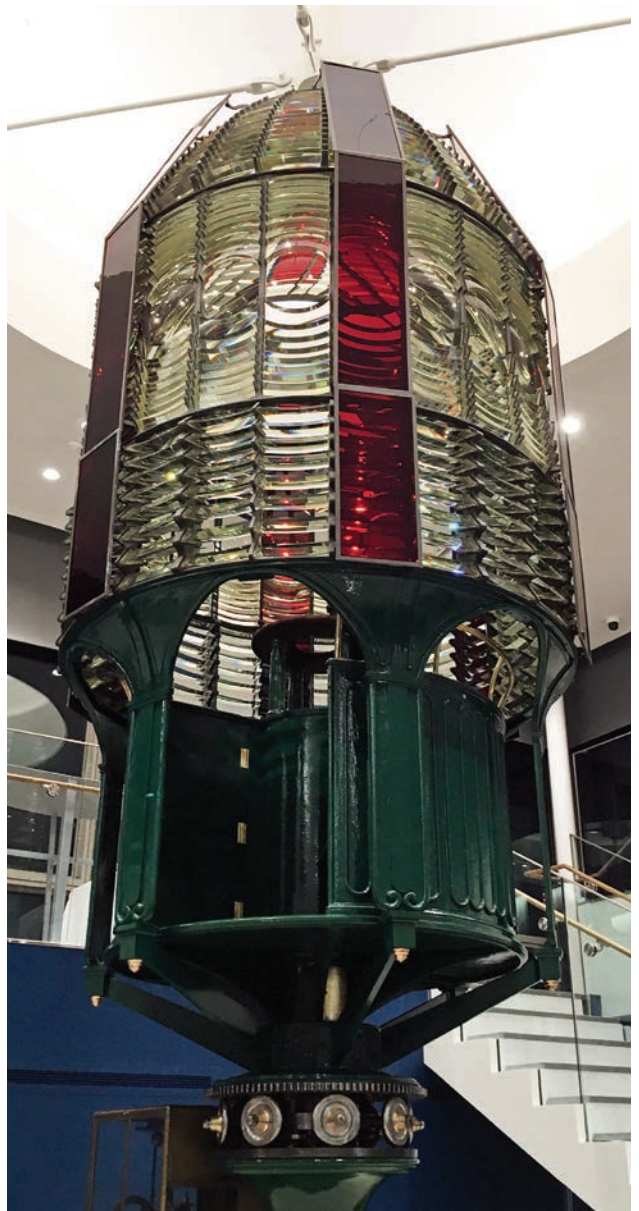
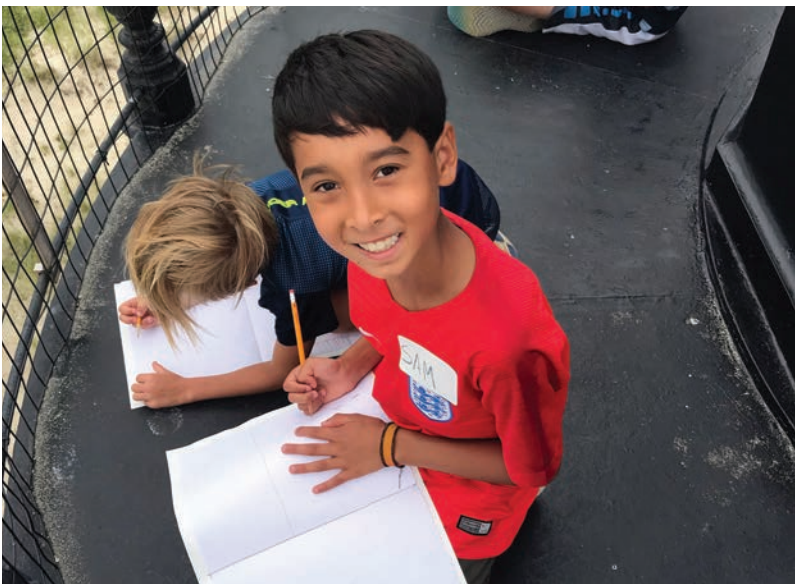


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2018 Year in Review

2018 was a year of behind-the-scenes transformation and enormous growth at the Martha's Vineyard Museum. It was the year in which more than a decade's worth of dreams took final shape. Even the most hardened skeptics finally conceded that "the impossible" was about to take place: the new Museum on the hill was becoming a tangible reality at long last!

In 2018 new staff was hired at a record rate, adding skills and experience to run an organization whose role was about to increase exponentially in scope and impact. Heather Seger joined us as Advancement Director to oversee donor and fundraising efforts. Sam Morris came on board in the newly-created position of Manager of Digital Services, the first step in completing an overhaul of the Museum's computer infrastructure and systems. During the summer three Sheldon Hackney Fellows from across the country lent their youthful energy to the marketing/events, curatorial, and education departments. Exhibitions manager Anna Barber added to the museum's family by contributing Silas Barber, born on November 18th, 2018. Silas will be put to work as soon as he learns to walk.



A number of hard hat tours were offered including special programs designed for kids.

People, people, and more people were touched by the Museum in one capacity or another. More than 500 individuals came to the annual Evening of Discovery. 11,638 visitors came to the Edgartown Lighthouse and 829 to the East Chop Light. 174 Museum volunteers logged over 4,000 work hours. 1,190 individual students (over 2/3 of the Island's population of kids) attended classes in Island history taught by Museum staff. Hundreds of seniors at five senior centers across the Island enjoyed docent-led Museum Conversations. For the second time, MVM hosted

an evening with The HistoryMakers, the largest African American oral history archive in the country, featuring the Librarian of Congress.

Although construction crews were hard at work, almost 1,000 people participated in more than 30 public hardhat tours of the Marine Hospital site, including two tours tailored to kids. More than 600 people attended the winter-long Pecha Kucha presentations at the Harbor View Hotel. Museum donors, volunteers and friends enjoyed dozens of sails around Edgartown Harbor on the museum's catboat VANITY. The public attended a variety of summer exhibits including Greetings from Martha's Vineyard, an exhibit on summer tourism; Edgartown: From Whaling Port to Summer Resort, featuring photographs from our collection, and Island Women, spotlighting a different woman from Vineyard history every month all summer long.

Community outreach being central to the Museum's mission, MVM collaborated with a variety of Island educational organizations to bring children experiences from all over the Island. Those organizations included Polly Hill Arboretum, Sail MV, MV Film Festival, Island Grown Schools, MV Shellfish Group, MV Fishermen's Preservation Trust, and the Yard. We worked with the public school system's summer special needs program, teaching classes weekly throughout the summer. A group of students from the American School for the Deaf helped us interpret our collection and produce exhibits for the new Museum. We also got help in that regard from the MV Film Festival to create a number of short films that will be shown in the new galleries. At the well-attended Museum's annual meeting, Ann Smith, Rose Styron, and Denys Wortman were the 2018 recipients of the Martha's Vineyard Medal.

The Museum was the grateful beneficiary of grants from many generous community organizations that provide funding. MVYouth provided \$219,138 for classroom furniture and exhibitions in the new Museum. The Permanent Endowment for Martha's Vineyard funded training for the robust new docent program being implemented for 2019. The Edgartown Conservation Committee dedicated \$250,000 towards the Cooke House project. The Museum applied to the Edgartown Community Preservation Committee for improvements to the

Cooke House Gardens, and to the Oak Bluffs CPC for renovations at East Chop Light.

Private donors were equally forthcoming, allowing the Museum to complete the \$1,500,000 match for the \$500,000 National Endowment for the Humanities challenge grant, providing MVM with a \$2 million endowment for education. Island families also donated funds for MVM to purchase the adjacent properties at 212 and 200, (and early in 2019, 174) Skiff Avenue — important additions that will free up space for exhibitions and public use of the Marine Hospital campus itself and add much needed additional collection storage space.



Lampist Jim Woodward installed the 1854 Fresnel Lens in its new home in the Linnemann Pavilion.

Out of sight, but certainly not out of mind, the Museum was growing at an astonishing rate. Objects, archives, and photographs from over 30 donors were added to the collection. Twenty-five new voices joined the oral history archives. MVM's beloved scholarly journal, the Dukes County Intelligencer, became the MVM Quarterly. Sporting a new design as well as a new name, it returned to its publication schedule of four issues per year. Along with Arcadia Publishing, the Museum published Images from America: Edgartown, including photographs from the MVM collection and captions written by Research Librarian (and Quarterly editor) Bow Van Riper.

While all of the above was going on, somehow the Martha's Vineyard Museum was putting the finishing touches on its grand new campus in Vineyard Haven. This included completing the restoration of the 1895 Marine Hospital and the construction of the new glass pavilion and vehicles and vessels large-object building. MVM received sign-off from the Martha's Vineyard Commission finalizing Development of Regional Impact #665 "Martha's Vineyard Museum at the Marine Hospital." This small milestone was joyously celebrated by the building committee.

Curators worked with Experience Design all year on state-of-the-art exhibit designs, exterior and interior wayfinding, and the overall visitor experience. Staff also participated in a New England Museum Association conference program on museum visitor experience and went on a field trip to Washington, DC to tour the Smithsonian's African American Museum of History and Culture among other museums. MVM worked with the Building Trades program at the MV Regional High School to design and create furniture pieces for the new Museum using wood salvaged from the 1938 brick building. Lampist Jim Woodward led a crew that disassembled, restored, and reassembled the 1854 Fresnel Lens in its new location. In preparation to be exhibited at their new home in Vineyard Haven, the Edgartown undertaker's wagon (hearse) and Mayhew peddler's wagon were restored using funding from CPCs in Edgartown and West Tisbury.

Back at 59 School Street, the Museum's old home, things were anything but quiet. The Pease House and Library lots were sold to secure additional funding for the Vineyard Haven project, while the collection was packed and moved to Vineyard Haven — a monumental task that was the curatorial equivalent of building the pyramids and putting the first human on the moon (so the curators told us, anyway). The Cooke House, however, will gain new life as a historic home. The vision for the Cooke House Legacy Gardens was refined, and over half a million dollars were raised toward this initiative.

In short, 2018 was when key moving pieces of the new Museum were fitted into place according to a meticulously developed master plan. Many of these components were invisible to the outside community, and the work seemed endless at times. But it gave us strength and tremendous joy to imagine the delight of our friends and neighbors on the day of the grand opening, which was finally in sight!

Sincerely,

Stever H. Aubrey
Chair, Board of Directors

Philip S. Wallis
Executive Director

2018 Financial Report

Statement of Operating, Restricted, Capital Campaign, Investment in Assets, and Endowment

	FY 2018	FY 2017
Operating Activities-Income		
Admissions & Fees	28,306	92,446
Lighthouse Admissions & Fees	70,745	127,403
Sales	12,603	24,161
Special Events (Net of direct benefit to donors)	151,933	141,296
Grant and Restricted Funds Applied	272,927	139,974
Interest Income	20,650	1,638
Pledge Payments Received		19,500
Contributions	293,477	310,734
Endowment Investment Return Appropriated for Operations	49,110	0
Transfer from Comprehensive Capital Campaign	640,000	525,000
Total Operating Income	1,539,751	1,382,152
Operating Activities-Expenses		
Programs, Collections & Exhibits	870,005	633,718
Lighthouse Operations	38,023	45,670
Cost of Sales	15,869	12,604
General & Administrative	401,502	495,500
Membership & Fundraising	188,482	154,679
Total Operating Expenses before Depreciation	1,513,881	1,342,171
Change in Net Assets from Operating Activities	25,870	39,981
Depreciation	(54,570)	(55,583)
Restricted Revenue Activity		
Grants, Restricted Gifts & Future Pledges	368,196	126,259
Interest	891	1,009
Releases of Restricted Funds	(272,927)	(159,474)
Change in Net Assets from Restricted Activities	96,160	(32,206)
Comprehensive Capital Campaign Activities		
Contributions and Pledges	4,235,108	3,457,212
Gain on Sale of Edgartown Properties	3,241,913	-
Interest and Investment Income	1,195	5,154
Capital Campaign and Project Expenses	(611,545)	(628,000)
Transfer for Operations	(640,000)	(525,000)
Proceeds from Borrowing for Investment in new Campus project	(6,400,000)	-
Investment in Assets for new Campus project	(7,278,949)	(2,577,884)
Additions to Endowment	(478,923)	(5,000)
Change in Net Assets from Campaign Activities	(7,931,201)	(273,518)
Investment in Assets for Vineyard Haven Campus		
Investment in Assets for New Campus Project	13,768,245	2,577,884
Property Acquisitions Near Campus	1,595,608	-
Investment in Assets for Vineyard Haven Campus	15,363,853	2,577,884
Endowment		
Additions to Endowment	478,923	5,000
Endowment Investment Return Appropriated for Operations	(49,110)	-
Interest and Investment Income	(96,547)	178,128
Change in Net Assets for Endowment	333,266	183,128
Purchase of Collection Items	(5,550)	(17,461)
Change in Net Assets	7,827,828	2,422,225
Net Assets, Beginning of Year	12,620,984	10,198,759
Net Assets, End of Year	20,448,812	12,620,984

2018 Treasurer's Report

The year of 2018 was perhaps the most significant in the history of the Museum with the relocation to its new Marine Hospital campus in Vineyard Haven. As part of this transformation the operation of the Museum has become broader and more complex, and this has resulted in greater complexity in the financial management of the organization as well.

To accomplish the extensive moving effort, the Edgartown campus was closed for much of the year resulting in some reduction in revenue from operations. And operating expenses were slightly higher to execute the move and prepare for operations in the new location. Both of these were planned and were supported through the campaign.

During 2018 the funds raised through the comprehensive campaign continued to grow steadily, and with the proceeds from the sale of the two parcels from the existing campus in Edgartown, the cumulative funds raised through the campaign were over \$26.0 million by the end of the year. In addition, to help manage the timing of cash flows during the construction process, the Museum increased the availability under its bank bridge loan to \$10.0 million, and by the end of the year had borrowed \$6.4 million (while the availability was reduced to \$8.0 million). As the construction project is finished in 2019 and the campaign is fully completed in a year or two, the Museum does not plan to have any bank debt outstanding.

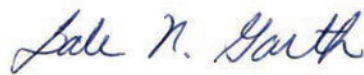
The construction project for the new Marine Hospital campus was mostly completed in 2018 with an expenditure of approximately \$13.7 million

for the year. By the end of 2018 the total project budget had increased to approximately \$19.5 million. Also, outside of the campaign the Museum raised some funds to reinvigorate the Cooke House Gardens in Edgartown and raised \$1.7 million to purchase and make improvements on two residential properties abutting the new Vineyard Haven campus to use for storage, office space and other support needs.

The Museum continued to build its endowment by completing the needed match for the NEH grant. For the first time in 2018 the Museum utilized a withdrawal from the endowment to support operations, and by the end of the year the endowment reached \$1.9 million.

With the completion of construction and opening of the new campus to the public in 2019, the Museum will then be able to focus its efforts to develop programming and operations to the level desired in the new campus and to meet the remaining fundraising targets that will provide a sound financial foundation for moving forward.

The new campus that will enable the Museum to become a true cultural center for the entire island has become a reality. With all of us working together -- members, board, patrons, volunteers, staff, as well as the island community -- we can help it thrive in the coming years. Many thanks for your ongoing support.



Dale N. Garth, Treasurer



The new Martha's Vineyard Museum takes shape as the former Marine Hospital was restored and the new Linnemann Pavilion featuring the 1854 Fresnel Lens was added. August 2018. Courtesy of Denys Wortman.

2018 Contributors

In an effort to acknowledge the ways in which our contributors support the Museum, donors are listed according to their total giving. Gifts included are membership dues, annual fund contributions, capital campaign contributions, grants, employer matching gifts, endowment gifts, donations to fundraising events, and other charitable gifts from Jan. 1 - Dec. 31, 2018 regardless of tax treatment. The Museum is grateful for every gift. We have respected the wishes of those donors who have expressed a desire to be anonymous.

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All those on whose shoulders we
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 and Marcia B. Hall and their
 children
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 LJM, GRM, HKM and GHM
 Thank you for the Memories
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2018 Accessions

Two paintings by William Ross Searle.

Gift of the Searle family, Mashpee, MA

Photograph albums and photographs taken by Sidney N. Riggs before 1938. Archive of Dionis Coffin Riggs.

Gift of Cynthia Riggs, West Tisbury

Life ring from the catboat "Old Sculpin," built by Manuel Swartz Roberts for the donor's family c. 1948.

Gift of Nicholas Nerney, Greenville, RI



Bag made by Linda Coombs, Aquinnah Wampanoag.

Museum purchase

Fencing mask and foil used at the St. Pierre School of Sport; Three aerial photos of Oak Bluffs and two 1960s promotional magazines issued by the owners of the "Island Queen" excursion boat.

Gift of A. Bowdoin Van Riper, Vineyard Haven

Bill and receipts from Cronig's Market, 1951.

Gift of Thomas and Elizabeth Trotter, West Chop

Medicine bottle from U.S. Marine Hospital, Vineyard Haven.

Gift of Paul F. Doherty and David Behnke, Vineyard Haven

Model of MV Railroad train, section of rail from MVRP, and railroad research collection of Herman Page.

Gift of the estate of Herman Page, Topeka, KS

Half-hull model of a catboat made by Manuel Swartz Roberts.

Museum purchase

Four ship models made by Van Ryper of Vineyard Haven.

Gift of the estate of Klee Dobra, Collegeville, PA

Quilt made from Agricultural Fair t-shirts.

Gift of the Martha's Vineyard Agricultural Society, West Tisbury

"Souvenir of Cottage City" containing one circular cyanotype per page.

Gift of Anne Lewis, East Chop

Dishes designed and painted by Laura Jernegan Spear; duck decoy; ice fishing equipment; tools used by George Butler, Edgartown carpenter; and other fishing and boating materials.

Gift of the Norton and Monahan families in memory of Bailey S. Norton, Edgartown



Two folding rocking chairs from City of Columbus shipwreck; Flag for the Hough House "Fishhook"; 4 pewter plates; wooden whittled dagger to commemorate "The Night of the Onion Cocktail," 1900; archival materials and photographs.

Gift of John Hough, West Tisbury



Music concert posters: Martha's Vineyard No Nukes Festival; Gale Huntington "Song of the Sea."

Gift of Ellen Epstein

Set of 24 photochrome postcards, mostly of Menemsha, c. 1960s.

Gift of Ben and Susanne Clark, Oro Valley, AZ

Glass plate negative of steamer "Gay Head" and print made from negative, July 1893.

Gift of James B. Richardson III, East Chop

Six 8" x 10" color prints of aerial photographs showing the Steamship Authority ferries "Islander" and "Island Home" in 2007.

Gift of Denys Wortman, Vineyard Haven

Save the Gay Head Light t-shirt; West Tisbury Farmers Market t-shirt; Photograph of Seamount Ponsart and Edward Rowe Snow, the "Flying Santa."

Gift of Bonnie Stacy, Oak Bluffs

Archives, objects and furniture relating to Rodman Swift and Martha's Vineyard.
Gift of Alice Hajenian Stephen

Archival materials relating to Martha's Vineyard history.
Anonymous gift

10 photographs and 7 photo postcards of Oak Bluffs.
Gift of the Nantucket Historical Association

Collection of 12 mounted (taxidermy) ducks, all species known to have migrated through Martha's Vineyard.
Gift of Sarah and Richard Leahy, Westwood, MA



Signed first edition of "The Wedding" by Dorothy West.
Gift of Mardges Bacon, Cambridge, MA

Cast bronze sculpture with glossy white painted finish, "He Loves Me," by Tom Maley.
Gift of Chris and Sheila Morse, West Tisbury

Two quilts and one quilt top; Milk bottle from Twin Oaks Farm, Lambert's Cove; Tashmoo Springs Water Co. bottle; Medicine bottle: Winthrop Butler M.D./Vineyard Haven/Mass.; Souvenir ceramics; Can/bottle opener, Edgartown Hardware Inc.; Noman's Land Codfish box label; photographs of MV subjects.
Gift of Marie Scott, Castleton, VT

Oil on canvas painting "Edgartown Great Pond" by Allen Whiting.
Gift of Ann DuCharme and Ted Murphy, Edgartown



Three sketchbook leaves and one note. Sketches, dated Jan. 1981, are studies by Stanley Murphy for a portrait of Claire Duys and a Christmas card. Note is from Stan to Dave and B dated July 21, 1987.
Gift of Glenn Bachmann, New Bedford, MA

26 mahogany Van Ryper reference models and associated materials.
Gift of Doug Seward, Vineyard Haven

Sampler worked by Mary H. Norton, Holmes Hole, 1823.
Purchase through funds donated by Judy Herdeg and Elizabeth Beim, West Chop



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David Grain
Fain Hackney
Fred Jackson
David LeBreton
David Lewis
John McDonald
Chris Murphy
Jim Newman
Phil Regan
James B. Richardson, III
Juliana Rogers
Paul Schneider
Alison Shaw
Shelley Stewart
Elizabeth Hawes Weinstock
Cathy Weiss
Lana Woods
Philip S. Wallis, *Ex Officio*

Staff

Phil Wallis, *Executive Director*

Anna Barber, *Manager of Exhibitions and Programming*
Savannah Berryman-Moore, *Marketing and Events Coordinator*
Leroy Blood, *Facilities Manager*
Carol Carroll, *Director of Finance and Administration*
Ann DuCharme, *Museum Teacher*
Katy Fuller, *Director of Operations and Business Development*
Khalid Jackson, *Visitor Services Coordinator*
Kristen Laursen, *Advancement Associate*
Linsey Lee, *Oral History Curator*
Kate Logue, *Exhibitions Assistant*
Betsey Mayhew, *Finance Administrator*
Sam Morris, *Digital Services Manager*
Laura Noonan, *Oral History Assistant*
Dawna Phaneuf, *Housekeeper*
Bonnie Stacy, *Chief Curator*
Beth Seabourne, *Education Director*
Heather Seger, *Advancement Director*
Sydney Torrence, *Advancement Associate*
Bow Van Riper, *Research Librarian and Editor of the MVM Quarterly*
Jeanne White, *Museum Shop Coordinator*

Catherine Merwin Mayhew, *Genealogist**
Chris Murphy, *Vanity Skipper**
* Volunteer

Summer 2019 Interns

Tessa Carreiro, *Education*
Chloe-Rose Crouch, *Advancement*
Catherine Latham, *Marketing and Events*
Rachel Wilbourne, *Curatorial*

