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The momentum of the past few years began to pay off in 2012. It was a year marked by planning and progress toward our goal of becoming a “must-see” tourist attraction and a cultural community center for the entire Island. Board, staff, and volunteers joined together in some extraordinary ways to help chart a realistic path to both a more responsible present and a transformational future.

One major accomplishment in 2012 was the development of our new five-year strategic plan. Most of the Executive Committee and all staff members labored together from January through August, meeting monthly or more often, to paint a detailed picture of the Museum as it is today, what and where it wants to be in 2017, and the critical steps and milestones in the journey ahead.

Some highlights of our strategic plan include a more active charge in our mission language: we now seek to “engage and connect the public to the Island’s history, art, and culture.” This new energy brought about a substantial increase in admissions. In part this was due to the decision to expand our Gay Head Lighthouse seasonal opening to seven days-a-week, but that alone did not account for visitation increases of 15-to-40% between the Edgartown campus and lighthouses respectively, and an income increase of over 40%. Membership turned the corner and was up 12% in income. Nearly 20% of our census at the end of last year was in new members. One important benefit of the strategic planning process was the establishment of these and other ways of tracking our progress forward on significant service goals.

Another highlight of the strategic plan was the creation of a set of institutional values. Although they may seem obvious and simplistic, these values guide how we make decisions about acquisitions and de-accessioning, how we determine the mix of programming, and how we treat our members, our volunteers, and each other as staff and Board.

We continued in 2012 to focus our operating attention on three critical areas: exhibitions, education, and collections management. Our shows covered a wide range of topics and media, from the Civil War to shipwrecks, from local theater history to contemporary portraiture, and from Eisenstaedt photographs to Island decoys. We also inaugurated our Spotlight Gallery space, which allows for smaller-scale and more rapidly changing shows, with or without themes. In this Gallery, our curatorial staff can present new acquisitions, feature rarely seen objects, or share some surprising discoveries. In September we opened Enchanted Isle, a permanent exhibition that tells the story of Martha’s Vineyard from our geologic beginnings to the summer resort of today. And finally, with a grant from the Leavens Family Foundation, we opened the permanent Hands-On History spaces. In areas of the Pease House, Cooke House, and Carriage Shed, children of all ages are encouraged to “look and touch” and to be interactive with historical everyday objects and activities.

Our Vineyard school program continued its rapid and robust expansion in 2012, underwritten primarily by grants from the Beagary Charitable Trust and the Perkins family. The number of students served increased nearly 60% in just one calendar year—and that after a
Massachusetts Historical Commission and the Wampanoag Tribe of Gay Head to contract PAL (Public Archaeological Laboratory) to perform an archaeological survey. Not surprisingly, the investigation revealed that the “Lagoon Pond Bluff Site” “includes intact deposits and features with the potential to provide important information about ancient Native American occupation and land use…” That information led to revisions of our second project, including plans for restoring the terraces, landscaping the front yard, and clearing a parking area. To protect the site for further investigation, the Museum added tons of additional clean fill as it prepared the property to host events, beginning with a late June nearly sold-out Evening of Discovery benefit. The third major project was a fundraising planning study launched in late summer. Conducted by Demont Associates, the study interviewed more than 50 current and potential patrons, Board, and staff. The conclusion was that the Museum could design a successful capital campaign to transform the Marine Hospital property and the institution itself into a professional organization operating out of a museum-quality facility.

2012 was a year of incredible accomplishments, ably done under the chairmanship of Sheldon Hackney. Sadly, Sheldon was forced to step aside as chair in early 2013 due to illness, handing the leadership back to his predecessor, Elizabeth Beim. We know we speak for many of you as members and friends when we say: Thank you, Sheldon, for a job well done. And to use Sheldon’s favorite expression for keeping the momentum moving forward—Onward.

Sincerely,

Elizabeth Beim
Chair, Board of Directors

David Nathans
Executive Director
## 2012 Financial Report

### Statement of Operating, Restricted, and Capital Activities

<table>
<thead>
<tr>
<th></th>
<th>FY 2012</th>
<th>FY 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating Activities-Income</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Membership Dues</td>
<td>82,659</td>
<td>72,880</td>
</tr>
<tr>
<td>Admissions &amp; Fees</td>
<td>56,036</td>
<td>36,027</td>
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<tr>
<td>Lighthouse Admissions &amp; Fees</td>
<td>132,829</td>
<td>90,992</td>
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<tr>
<td>Sales</td>
<td>27,978</td>
<td>26,411</td>
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<tr>
<td>Special Events</td>
<td>136,830</td>
<td>166,577</td>
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<tr>
<td>Interest Income</td>
<td>56</td>
<td>1,495</td>
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<tr>
<td>Grant Funds Applied</td>
<td>148,400</td>
<td>167,012</td>
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<tr>
<td>Restricted Gifts Applied</td>
<td>59,482</td>
<td>89,119</td>
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<tr>
<td>Pledge Payments Received</td>
<td>219,850</td>
<td>234,969</td>
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<tr>
<td>Contributions</td>
<td>224,735</td>
<td>221,534</td>
</tr>
<tr>
<td>Appropriation from Capital Campaign</td>
<td>157,615</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total Operating Income</strong></td>
<td>1,246,470</td>
<td>1,107,016</td>
</tr>
</tbody>
</table>

|                                |         |         |
| **Operating Activities-Expenses**|         |         |
| Programs,Collections & Exhibits | 515,984 | 517,705 |
| General & Administrative       | 314,753 | 298,648 |
| Membership & Fundraising       | 314,688 | 305,528 |
| Lighthouse Operations          | 48,809  | 85,845  |
| Cost of Sales                  | 11,330  | 11,426  |
| **Total Operating Expenses before Depreciation** | 1,205,564 | 1,219,152 |

|                                |         |         |
| **Change in Net Assets from Operating Activities** | 40,906  | (112,136) |

|                                |         |         |
| **Depreciation**               | 53,399  | 62,237  |

|                                |         |         |
| **Restricted Revenue Activity**|         |         |
| Grants, Restricted Gifts & Future Pledges | 578,587 | 343,015 |
| Interest                       | 1,544   |         |
| **Releases of Restricted Funds** | (427,732) | (453,416) |
| **Change in Net Assets from Restricted Activities** | 152,399 | (110,401) |

|                                |         |         |
| **Comprehensive Capital Campaign Activities** |         |         |
| Contributions                   | 115,829 | 3,400,329 |
| Interest                       | 3,591   | 9,322   |
| Expenses Related to Fundraising and Site Improvement | (141,953) | (279,158) |
| Appropriation for Operations   | (157,615) | 0      |
| **Change in Net Assets from Campaign Activities** | (180,148) | 3,130,493 |

|                                |         |         |
| **Purchase of Collection Items** | (14,800) | (60) |

|                                |         |         |
| **Change in Net Assets**       | (55,042) | 2,845,659 |

|                                |         |         |
| **Net Assets, Beginning of Year** | 5,785,718 | 2,940,059 |

|                                |         |         |
| **Net Assets, End of Year**    | 5,730,676 | 5,785,718 |
2012 was a year of continued growth in use and enjoyment of the Museum, with combined earned income from membership, admissions, and sales up over 30% from 2011. At the same time, operating expenses were maintained at a level slightly lower than the previous year. Thanks to a combination of fundraising efforts and a portion from the comprehensive campaign set aside for operations, the Museum achieved a surplus in 2012 of $40,906 before depreciation.

We started to implement some key financial elements of the strategic plan developed in mid-2012. We continued to expand museum activities and events and took steps to strengthen the organization, which will result in a slightly higher expense base in upcoming years. Substantial grant funding enabled the Museum to make great strides toward meeting the education and preservation goals not covered by the operations budget. Also, we continued to invest in maintenance, site improvements, and planning for our move to the Marine Hospital location in Vineyard Haven.

The Museum decided to prepare for a comprehensive capital campaign to be announced publicly in 2014 to support the key developments outlined in the plan. It is comprehensive because its funding targets include a range of needs: funds to develop and relocate to the Marine Hospital site, funds to support operations during the several years of transition, and funds to build an endowment as a source of operational funding in future years.

As we plan for a campaign, as well as start our detailed architectural planning for the Marine Hospital site, the Museum has a number of financial strengths. We have no debt, and we own two campuses—one in Edgartown and the other in Vineyard Haven—each with substantial real estate value.

This is an exciting period for the Museum, but the challenges to meet our day-to-day needs and accomplish our strategic objectives are great. With all of us contributing and working together—members, Board, patrons, volunteers, and staff—we believe we can be successful in encouraging the ongoing interest and caring of the Island community. We appreciate your continued support.

Dale Garth, Treasurer
In an effort to acknowledge the many ways in which our contributors support the Museum each year, donors are listed according to their total giving in 2012. Gifts included in the total are membership dues, Annual Fund contributions, Capital Campaign contributions, grants, employer matching gifts, endowment gifts, donations to fundraising events, and other charitable gifts from January 1 - December 31, 2012. The Museum is grateful for every gift. We have respected the wishes of those donors who have expressed a desire to be anonymous. All photos are from the MVM Collections.

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Council on Library & Information Resources (CLIR) funded by the Andrew W. Mellon Foundation
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$50,000 to $99,999
Beagary Charitable Trust, Patricia A. Morgan, Trustee
David & Elizabeth Beim
Jack & Phoebe Lewis

$20,000 to $49,999
Anonymous
Joan & Edward Doherty
Francena T. Harrison Foundation Trust
Donald & Emily Mulford Fund

$10,000 to $19,999
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Allan & Shelley Holt
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Linnemann Family Foundation
Chris & Sheila Morse
Town of Oak Bluffs

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Town of Chilmark
James Curtis
Town of Edgartown
Samuel M. Feldman
Dale & Robyn Garth
Geoffrey & Sarah Gund

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Anonymous (3)
Aquinnah/Gay Head Community Association, Inc.
Town of Aquinnah
Tess & Kib Bramhall
Karin & David Brown
John A. Carey
Barry & Barbara Carroll

$2,500 to $4,999
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Dede & Alfie Mays
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Jeffrey & Jacqueline Morby
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Denys & Marilyn Wortman

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C.B. Stark Jewelers
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Skip & Karen Finley
Mauri & Bob Flanagan
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Joe & Deborah Loughrey
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James & Joan Malkin
Heather Mann & Ted Ballard
Caroline & Bob Maruska
Cathy & Scott McCulloch
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Peter Meloney & Ann Charnley
Fred & Judie Mopsik
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F. Story Osborne & Pamela Kuhn

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Charles & Martha Schmidt
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Josh & Lindsay Scott
Peter & Lee Scott
Ron & Carol Shilakes
Bonnie Stacy
Carolyn Stoebner
Swartz Foundation
Joseph & Delia Tate
Marie Osborn Thompson
Robert & Wendy Thompson
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Tracker Home Decor
David & Nancy Vietor
Grace K. Warnecke
Paul & Diane Watts
Anda Woodward & Richard Lindahl

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Bonnie & Carl Akins
Brian & Mary Alden
Barbara A. Almquist
Sally L. Appenzellar & John H. Caldwell
Bass Creek Associates/Maciel Marine
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Olga Barr
Nat & Pam Benjamin
Emily B. Bramhall
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Julia Burgess
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Maggie White & Jan Smith
Agnes N. Williams
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E. A. Winnette
Mead & Ann Wyman
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Lawrence Mello
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Jack Reese
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Timothy & Laurisa Rich
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Prof. Nancy Shoemaker
Vera Shorter
Barbara Shriber
Joseph Sieber
Janet Sigler
Stan & Lois Singer
Ron & Sue Slahetka
Jane Slater
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Ann Smith
Anne Downing Smith
Mrs. Cathy Smith
Mrs. Leigh B. Smith
Robert H. & Sharon W. Smith
Jonathan & Christine Scott Snyder
Gretchen Snyder
Maxwell & Jo Solet
Sally & Hans Solmsse
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Richard R Spillman
William C. Spruance
Robert & Mary St. Germain
Karin Stanley
Stanley Starzakell
Margaret Steele
Gloria J. Steere
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Rolfe & Sara Wenner
Michael G. West
Arlen Westbrook
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Carlota Williams
Richard & Christine Williams
Cari Williamson
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Wisconsin Historical Society
Frances Woerpel
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Heather R. Woodbridge
Cynthia Woods
Adrian Wright
Beverly Wright
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Lawrence & Susan Zielinski
Jane W. Zimmerman

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Phyllis H. Conway
Frederick Norton Cooke
Mark and Scott DeVoe
Donald E. Tilton & Lorna Tilton
Flanders
Todd Pollanshee
Thomas Hale

Lincoln Hanson
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Ruth C. Stiller
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Mr. & Mrs. John F Sullivan, Jr.
The Hon. John & Mary Sullivan
Paul & Sue Sullivan
Priscilla B. Summers
Wayne & Margaret Swezey
John & Judith Tankard
Alice & Snowden Taylor
Thomas Thatcher

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Priscilla B. Summers
Wayne & Margaret Swezey
John & Judith Tankard
Alice & Snowden Taylor
Thomas Thatcher
2012 Accessions

DVD copy of film chronicling a visit to Martha’s Vineyard in June and July 1934.
Gift of the Shirley Historical Society, Shirley, MA.

Textbook, *Graded Lessons in Arithmetic* 1898-1899, used in Cottage City schools by Joseph Dunart.
*Gift of Edgartown Council on Aging.*

Photographs of the artist Paul Cadmus on a 1937 visit to Martha’s Vineyard.
*Gift of Virginia Crosby, Pomona, CA.*

Photographs of Tisbury High School Senior Class and Baseball team, 1923.
*Gift of Harriette Otteson, Chilmark, MA.*

Two medicine bottles from the Vineyard Haven Marine Hospital; Life magazine featuring Martha’s Vineyard photos by Alfred Eisenstaedt; tile made by B. Jean Silva.
*Gift of Chris and Sheila Morse, West Tisbury.*

Painted photographic portrait of Inez Pease; Scrapbook of Valentine Pease.
*Gift of the Cunningham and Dey families, Lexington, MA.*

Eighteenth-century wooden strongbox.
*Gift of Jane West, Edgartown.*

Photographs, book, ephemera from Martha’s Vineyard businesses, and correspondence.
*Gift of Lindesay Aquino, McLean, VA.*

Historical objects from the Cooke/Shinn house, Edgartown including tools, pair of tin candle lanterns, and a Federal era looking glass.
*Gift of Allen Shinn, Jr., Oakland, CA.*

Painting by Judy Sunday of Black Dog at Gay Head cliffs.
*Gift of Nicholas W. and Dexter P. Nerney, Greenville, RI.*

Upis Land bumper sticker.
*Gift of Craig Dripps, Oak Bluffs.*

Swordfish spearhead.
*Gift of Patricia Correia, Edgartown.*

Flagman by Patrick Cashin.
*Gift of the photographer, Brooklyn, NY.*

Coupon books and stamps from the Vineyard Ice Company; Cards from Danny’s Ice, Vineyard Haven; Japanese paper lanterns.
*Gift of Myrnice Ravich, Evanston, IL.*

Collection of clothing and accessories from the Athearn family.
*Gift of Charles Kernick, West Tisbury.*

Photographs, programs, and other materials relating to performances by the Island Theatre Workshop during the 1970s.
*Gift of Joy Ryan, St. Louis, MO.*

Correspondence and photograph relating to Katharine Cornell, 1952; Correspondence, photograph, and book relating to John Updike, 1980.
*Gift of Thomas Thatcher, Vineyard Haven.*

Seven decoys by Martha’s Vineyard carvers.
*Purchase and gift of Allan M. and Shelley L. Holt, Potomac, MD.*

Emma Mayhew Whiting correspondence.
*Gift of Donald and Catherine Mayhew, Vineyard Haven.*

Stereo views of Oak Bluffs and postcard of Tashmoo Lake.
*Gift of Keitha S. Fine, Aquinnah.*
Photographs and ephemera.  
*Gift of Jim and Judy Richardson, Pittsburgh, PA.*

*Andrue, the Working Man,* by Traeger DiPietro.  
*Gift of the artist, Vineyard Haven.*

Photographs from WWII era showing servicemen and activities, Dutcher Dock dedication and Vineyard Haven boats; Rice Playhouse playbills, circa 1930’s; Martha’s Vineyard Summer Institute Brochure, 1890.  
*Gift of Susan Shea, Edgartown.*

William J. Look campaign poster, 1924.  
*Gift of Bonita Craft Grant.*

Twelve glass plate negatives of Martha’s Vineyard subjects c. 1917.  
*Gift of Peter King, Boston, MA.*

Partial manuscript “History of Edgartown” by Fred Chirgwin; bills and correspondence relating to Fred Chirgwin and the Colonial Inn of Edgartown.  
*Gift of Philip Fleischmann, Vineyard Haven.*

Two Whalers’ Shipping Papers for the Mary Frazier dated 1876 and 1883.  
*Gift of John Osborn, Edgartown.*

Partial manuscript “History of Edgartown” by Fred Chirgwin; bills and correspondence relating to Fred Chirgwin and the Colonial Inn of Edgartown.  
*Gift of Philip Fleischmann, Vineyard Haven.*

Two Whalers’ Shipping Papers for the Mary Frazier dated 1876 and 1883.  
*Gift of John Osborn, Edgartown.*

Collection of manuscript and printed sheet music by Will Hardy; photographs and news clippings regarding Hardy and the Tivoli, Oak Bluffs.  
*Gift of Sterling Smith, Martinsburg, WV.*

Collection of manuscript and printed sheet music by Will Hardy; photographs and news clippings regarding Hardy and the Tivoli, Oak Bluffs.  
*Gift of Sterling Smith, Martinsburg, WV.*

*Gift of the family of Thomas and Tenny Lehman, Cambridge, MA.*

Oral Histories
- Clifton Athearn
- Gene Baer
- Dorothy Bangs
- Edward Belisle
- Edie Blake
- Richard Brown
- Dorothy Burnham
- Emily Coggins
- Edmund Cottle
- Leo Convery
- Shirley Craig
- David Crohan
- Virginia Crosby
- John Daggett
- Lee Fierro
- Thomas Fisher
- Carol Fligor
- Ralph Friedman
- Christine Luce Gaskill
- Claire Hall
- John Hayden
- Olga Hirshhorn
- George A. Hough
- Paul Jackson
- Gerry Jeffers
- Barbara Kakas
- Richard Kelley
- Robert Kinnecom
- Susan Klein
- Bob Lee
- Donald Lyons
- James Morgan
- Brendan O’Neill
- Everett Poole
- Eileen Robinson
- Duncan Ross
- James Santos
- Paul Schultz
- Barbara St. Pierre
- Elizabeth Suppes
- Yvonne Berube Sylvia
- Gertrude Taylor
- Sam Thoron
- Deborah Toledo
- Olive Tomlinson
- Pat Tyra
- Peter West
- Lee Van Allen
- Gail Walker
2012 Museum Volunteers

Over 140 volunteers dedicated over 2,600 hours to assist with the library, visitor services, curatorial projects, education projects, oral history, special events, lighthouses, and other areas of Museum activities. Our Museum, like so many others, depends on volunteers to fulfill our mission. They can be justly proud of what they accomplished in 2012. We thank them for all their hard work and dedication.

Barbara Almquist
Dotti Arnold
Mary Austin
Jeremey Balano
Dawn Barnard
Janice Belisle
John Best
Regan Beuchamp
Vicki Bologna
Lynn Bruno
Samuel Bryant
Tyler Burt
Jack Burton
Pam Butterick
Lauren Carey
Carmeine Cerone
Kathy Cerone
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Ruth Cogan
Helen Colvin
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Joyce Cooper
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Bonite Craft Grant
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Paige Fitzgerald
Allie Ford
John Fuller
Maureen Fuller
Julian Garberson
Steve Garth
Rosemary Gatti
Mary Gentle
Maggie Gilbert
Rick Glassberg
Alice Goyert
Sharon Graham
Rob Hammett
Christine Hill
Meghan Hill
Molly Houghton
Olsen Houghton
Barbara Howell
Thomas Huber
Diana Jackson
Midge Jacobs
Karen Jaffe
Genevieve Jeffreys
Lena Johnson
Tyler Johnson
Norma Jones
Claire Kane
David Kane
Peg Kelley
Shirley Kennedy
Ellie Ketcham
Nancy Kingsley
Joan Kochian
Jesse Landy
Jean LaPlante
Kay Leaird
Heather Lee
Joie LeMaitre
Jane Lion
Meredith Magin
Caroline Maruska
Jack Mayhew
Kay Mayhew
Donald McGregor
Karen McGregor
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Judith Miller
Shirlee Miller
Dottie Mills
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# MV Museum Board & Staff

*As of August 1, 2013.*

## Board of Directors

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Mark Snider  
Elizabeth Hawes Weinstock  
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## Staff

David Nathans, **Executive Director**

Jessica Barker, **Assistant Manager of Development and Membership Services**  
Anna Carringer, **Assistant Curator**  
Nancy Cole, **Education Director**  
Teresa Coy, **Administrative Coordinator**  
Allie Ford, **Marketing & Events Coordinator**  
Katy Fuller, **Marketing, Membership, and Events Manager**  
Linsey Lee, **Oral History Curator**  
Betsey Mayhew, **Finance Director**  
Catherine Merwin Mayhew, **Genealogist**  
Chris Murphy, **Vanity Skipper**  
Dawna Phaneuf, **Housekeeper**  
Bonnie Stacy, **Chief Curator**  
Dana Costanza Street, **Assistant Librarian**  
Charles Tucy, **Caretaker**  
Dan Waters, **Development Director**  
Susan Wilson, **Editor of the Dukes County Intelligencer**

## Non-Board Committee Volunteers

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>John Botts</td>
<td>Ken MacLean</td>
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<tr>
<td>Paul Brissette</td>
<td>Chris Murphy</td>
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<td>Richard Burt</td>
<td>Rosalie Shane</td>
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<td>Barry Carroll</td>
<td>Susan Shea</td>
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<td>Alison Convery</td>
<td>Henry Stephenson</td>
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<td>Craig Dripps</td>
<td>James Tuck</td>
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<tr>
<td>Charlotte Hall</td>
<td>Davis Weinstock</td>
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<tr>
<td>Julie Flanders</td>
<td>Preston Williams</td>
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</tbody>
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## Summer 2013 Interns

Maggie Argiro, **Oral History**  
Jeff Attridge, **Development**  
Sarah Bernatas, **Curatorial**  
Emma Honeyman, **Education**  
Rose Maidoff, **Education**  
Lian Perez, **Marketing and Special Events**  
Arielle Petrovich, **Library/Archives**  
Paige Polesovsky, **Curatorial**  
Tye Stien, **Research/Writing**  
Caleb Williams, **Library/Archives**